



# ARL

Partnering with Small Business

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Technology Transfer Office

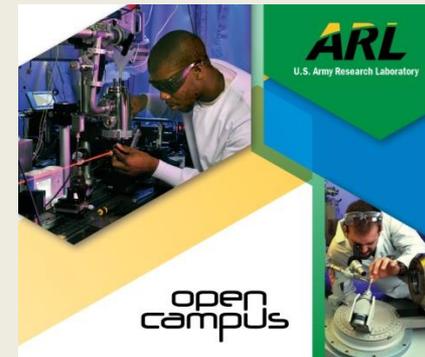
U.S. Army Research Laboratory



- SBIR / STTR Program
- Rapid Innovation Fund (RIF) Program
- Contracts / Grants / Cooperative Agreements
- ARL Open Campus - Pilot Program
  - Cooperative R&D Agreements (CRADAs)
  - Patent License Agreements (PLAs)
  - Partnership Intermediary Agreement (PIA)
    - Commercialization
    - Incubator space / partnering
    - Outreach
    - Training
    - Metrics



- **Army Leadership Support**
- **Collaborative Mechanisms**
  - Cooperative Research and Development Agreements (CRADAs)
  - Patent License Agreements
  - Partnership Intermediary Agreements
- **Opportunities Advertised**  
<http://www.arl.army.mil/opencampus/>
- **Openly Sharing Technical Strategies**
- **Infrastructure**
  - Enhanced Use Lease
  - Collaborative Network and Data Sharing
  - Layered Security
- **People**
  - Flexible Work Places and Schedules
  - Sabbatical Leave
  - Entrepreneurial Separation
- **Invest Maryland Challenge**
- **Open Campus Open House**



> 300 People Into and Out of Laboratory Under Open Campus Pilot  
> 90 CRADAs, 60+ in Staffing, \$13M+ Leveraged



# Benefits of Open Campus



- Awareness of Army S&T problems as a part of the national conversation on security, defense, science, and education
- Align resources and leverage facilities
- Access to real data in cyber and mobile networking domain
- Create an ecosystem to develop and share a joint workforce
- Enhanced employment potential through collaboration between government, academia, small business and industry
- Rapid transition of technologies to the marketplace
- Opportunities to shape technology maturation timelines
- Stimulate spin off / start up businesses
- Jointly generate vast repository of intellectual property
- Small Business can gain access to ARL scientists and engineers

