



Department of Navy Small Business Innovation Research (SBIR) Small Business Technology Transfer (STTR)

The mission of the Department of Navy (DoN) SBIR/STTR Programs is to deliver small business innovative technology solutions to the Naval warfighter. The mission is accomplished by applying the agility, dedication, and ingenuity of small business entrepreneurs to the research and development (R&D) needs of the Navy. Participating Systems Commands include NAVAIR, NAVSEA, ONR, Marine Corps, NAVFAC, NAVSUP, SSP, and SPAWAR.

DoN R&D PRIORITIES

- Energy & Power
- Processes Weapons
- Command, Control, Communications, & Computers Information (C4I)
- Sensors & Processing
- Human Systems
- Materials & Manufacturing
- Autonomy

COMMERCIALIZATION ASSISTANCE

- Commercialization Readiness Program
- SBIR/STTR Transition Program (STP)/Forum for SBIR/STTR Transition (FST)

SOLICITATION SCHEDULE

The DoN usually participates in FYXX.1/.A and FYXX.2/.B solicitations.

USEFUL LINKS

navysbir.com

The Official DON SBIR/STTR Website – includes program information, FAQs, solicitation information, selections and awards, success stories, and points of contact.

navysbirsearch.com

Navy SBIR Search Database – Uses Autonomy licensed software to perform contextual searches on all Navy SBIR awards. (Can be accessed from the Navy Central Login site).

www.secnav.navy.mil/smallbusiness

The Official DoN Small Business Programs Website – information on DoN Small Business programs and how to do business with the DoN.

<https://sbir.defensebusiness.org>

The Official DoD SBIR/STTR Website – with vast amounts of information on these programs, links to the current and past solicitations and other DoD and Federal SBIR/STTR web sites, and many other related links.

www.sbir.gov/registration

Small Business Administration SBIR/STTR Company Registry – All applicants to the program are required to complete their registration at this site prior to submitting an application. Completed registrations will receive a unique SBC Control ID and .pdf file to be used for submissions at any of the 11 participating agencies in the SBIR or STTR programs.



TIPS FOR SUCCEEDING WITH DoN SBIR/STTR

- JUST GETTING STARTED?
 - Research topics consistent with your business strategy.
 - Identify DoN technology needs in current and past solicitations.
 - Submit proposals for solicitation your company can solve.
 - Prepare to be innovative.

- ALREADY HAVE A PHASE I?
 - Know your target platform/system of insertion.
 - Build strategic partnerships (Resource Sponsors, Acquisition Managers, Program Managers).
 - Plan commercialization path early.

DoN SBIR/STTR Award Structure (DoN SYSCOMs tailor as needed)



